

# Jackson Announces Outstanding Fourth Quarter and Full Year 2024 Results

**LANSING, Mich.** — **February 19, 2025** — <u>Jackson Financial Inc.</u> (NYSE: JXN) (Jackson®) today announced its financial results for the fourth quarter and full year ended December 31, 2024.

# **Fourth Quarter 2024 Highlights**

- Retail annuity sales of \$4.7 billion in the fourth quarter of 2024, up 42% from the fourth quarter of 2023
  - Variable annuity sales of \$2.8 billion in the fourth quarter of 2024, up 27% from the fourth quarter of 2023
  - Registered index-linked annuity (RILA) sales of \$1.5 billion in the fourth quarter of 2024, up 47% from the fourth quarter of 2023
  - Fixed and fixed index annuity sales of \$397 million in the fourth quarter of 2024, up from \$79 million in the fourth quarter of 2023
- Earnings driven in part by a 7% increase in total annuity assets under management (AUM), from \$235 billion as of December 31, 2023 to \$252 billion as of December 31, 2024, largely due to higher equity markets
- Net income (loss) attributable to Jackson Financial Inc. common shareholders of \$334 million, or \$4.45 per diluted share in the fourth quarter of 2024, compared to \$(1.6) billion, or \$(19.64) per diluted share in the fourth quarter of 2023
- Adjusted operating earnings¹ of \$349 million, or \$4.65 per diluted share in the fourth quarter of 2024, compared to \$204 million, or \$2.53 per diluted share in the fourth quarter of 2023, driven largely by growth in variable annuity AUM, higher spread income, and a reduction in the diluted share count due to common share repurchases
- Returned \$148 million to common shareholders in the fourth quarter of 2024 through \$96 million of common share repurchases and \$52 million in common dividends

# Full Year 2024 Highlights

- Retail annuity sales of \$17.8 billion in 2024, up 39% from 2023
  - Variable annuity sales of \$10.6 billion in 2024, up 11% from 2023
  - RILA sales of \$5.7 billion in 2024, up 96% from 2023
  - Fixed and fixed index annuity sales of \$1.6 billion in 2024, up from \$403 million in 2023
- Net income attributable to Jackson Financial Inc. common shareholders of \$902 million, or \$11.74 per

<sup>&</sup>lt;sup>1</sup> For the reconciliation of non-GAAP measures to the most comparable U.S. GAAP measure, please see the explanation of Non-GAAP Financial Measures in the Appendix to this release.

- diluted share in 2024, compared to \$899 million, or \$10.76 per diluted share in 2023
- Adjusted operating earnings of \$1.4 billion, or \$18.79 per diluted share in 2024, compared to \$1.1 billion, or \$12.84 per diluted share in 2023, driven largely by growth in variable annuity AUM, higher spread income, and a reduction in the diluted share count due to common share repurchases
- Robust capital generation at the operating company, with total adjusted capital of \$5.1 billion and an estimated risk-based capital (RBC) ratio at Jackson National Life Insurance Company (JNLIC) of 572%
- Free cash flow<sup>2</sup> in 2024 of \$767 million reflecting distributions from our operating company of \$875 million
- Returned \$631 million to common shareholders in 2024 through \$415 million of common share repurchases and \$216 million in common dividends. Capital return in 2024 totaled \$8.22 per diluted share, up 48% from 2023.
- Cash and highly liquid securities at the holding company of over \$700 million as of December 31, 2024,
   which was above Jackson's targeted \$250 million minimum liquidity buffer

## **2025 Announcements**

- Increased first quarter 2025 common dividend by 14% to \$0.80 per share
- Established a 2025 capital return to common shareholders target of \$700-800 million

Laura Prieskorn, President and Chief Executive Officer of Jackson, stated, "2024 was a tremendous year of momentum for Jackson, with our financial performance highlighting success across our business. Our full year retail annuity sales were up 39% with growth across all product lines, demonstrating our distribution strength and our continued focus and commitment to offering differentiated and innovative solutions while generating value for our shareholders. We have once again achieved our financial targets by returning \$631 million to common shareholders in 2024, ending the year with an estimated RBC ratio well above our target of 425%, and holding robust levels of excess cash at the holding company. We experienced greater stability in net income, better alignment between capital generation and our non-GAAP adjusted operating earnings, and delivered more frequent distributions from our operating company. This positive outcome, along with our healthy and profitable book of business, gives us confidence in our \$700-800 million capital return target for 2025, and positions us well to continue delivering on our mission of helping Americans achieve financial freedom for life."

#### **Consolidated Fourth Quarter and Full Year 2024 Results**

## Fourth Quarter 2024

The Company reported net income (loss) attributable to Jackson Financial Inc. common shareholders of \$334 million, or \$4.45 per diluted share for the three months ended December 31, 2024, compared to \$(1.6) billion, or \$(19.64) per diluted share for the three months ended December 31, 2023. The current period net income

<sup>&</sup>lt;sup>2</sup> For the reconciliation of non-GAAP measures to the most comparable U.S. GAAP measure, please see the explanation of Non-GAAP Financial Measures in the Appendix to this release.

reflected a \$347 million gain from business reinsured to third parties, while the prior year's fourth quarter included a loss on that business of \$841 million. The results of reinsured business can differ significantly from quarter to quarter; however, these results do not impact our statutory capital or free cash flow and have a minimal net impact on shareholders' equity because of the offset from related changes in Accumulated Other Comprehensive Income (AOCI). The current period net income also reflects a better alignment between hedge assets and market risk benefits compared to the prior year's fourth quarter resulting from changes to our hedging approach following the establishment of our captive, Brooke Life Reinsurance Company. We believe the non-GAAP measure of adjusted operating earnings better represents the underlying performance of our business as the figure excludes, among other things, changes in the fair value of derivative instruments and market risk benefits tied to market volatility.

Adjusted operating earnings for the three months ended December 31, 2024, were \$349 million, or \$4.65 per diluted share, compared to \$204 million or \$2.53 per diluted share for the three months ended December 31, 2023. The current quarter adjusted operating earnings per share benefited from increased fee income resulting from higher average variable annuity AUM, improved spread income, and reduced diluted share count due to common share repurchases. These were partially offset by higher market-related costs and other expenses.

## Full Year 2024

The Company reported net income (loss) attributable to Jackson Financial Inc. common shareholders of \$902 million, or \$11.74 per diluted share for the year ended December 31, 2024, in line with reported net income of \$899 million, or \$10.76 per diluted share for the year ended December 31, 2023. The current year net income reflected a \$28 million loss from business reinsured to third parties, while the prior year included a loss on that business of \$627 million. The current year also included a less favorable net hedging result compared to the prior year due to larger losses on hedges resulting from increases in interest rates during 2024.

Adjusted operating earnings for the year ended December 31, 2024, were \$1.4 billion, or \$18.79 per diluted share, compared to \$1.1 billion or \$12.84 per diluted share for the year ended December 31, 2023. The current year adjusted operating earnings per share benefited from increased fee income resulting from higher average variable annuity AUM, improved spread income, and reduced diluted share count due to common share repurchases. These were partially offset by higher market-related costs and other expenses.

Total common shareholders' equity was \$9.2 billion or \$124.21 per diluted share as of December 31, 2024, compared to \$9.6 billion or \$121.29 per diluted share as of December 31, 2023. Adjusted book value attributed to common shareholders<sup>3</sup> was \$11.2 billion or \$150.11 per diluted share as of December 31, 2024, compared to \$10.8 billion or \$136.34 per diluted share as of December 31, 2023. The increase was driven primarily by adjusted operating earnings of \$1.4 billion and a full year net hedging gain, partially offset by non-operating actuarial assumption review impacts, non-operating deferred acquisition cost (DAC) amortization, and capital return to shareholders during 2024.

<sup>3</sup> For the reconciliation of non-GAAP measures to the most comparable U.S. GAAP measure, please see the explanation of Non-GAAP Financial Measures in the Appendix to this release.

# Segment Results - Pretax Adjusted Operating Earnings<sup>3</sup>

	Twelve Months Ended				
(in millions)	December 31, 2024	December 31, 2023	December 31, 2024	December 31, 2023	
Retail Annuities	\$513	\$326	\$1,855	\$1,364	
Institutional Products	19	22	96	69	
Closed Life and Annuity Blocks	(70)	(88)	(9)	(95)	
Corporate and Other	(57)	(57)	(264)	(173)	
Total <sup>4</sup>	\$405	\$203	\$1,678	\$1,165	

#### **Retail Annuities**

Retail Annuities reported pretax adjusted operating earnings of \$513 million in the fourth quarter of 2024, compared to \$326 million in the fourth quarter of 2023. The current quarter benefited from higher fee income resulting from higher average variable annuity AUM, higher spread income, and a current period benefit from the annual actuarial assumptions review. These items were partially offset by higher market-related costs and other expenses in the current quarter.

Full year 2024 pretax adjusted operating earnings for the segment were \$1.9 billion, compared to \$1.4 billion in the full year 2023. The current year benefited from higher fee income resulting from higher average variable annuity AUM, and higher spread income. These items were partially offset by higher market-related costs and other expenses in the current year.

Total retail annuity sales of \$4.7 billion in the fourth quarter of 2024 were up from \$3.3 billion in the fourth quarter of 2023, with every annuity category showing growth. Traditional variable annuity sales of \$2.8 billion in the current quarter were up from \$2.2 billion in the fourth quarter of 2023. RILA sales of \$1.5 billion were up from \$1.0 billion in the fourth quarter of 2023. Strong fixed annuity growth drove our fixed and fixed index annuity sales in the current quarter to \$397 million, up from \$79 million in the fourth quarter of 2023.

For the full year 2024, annuity sales of \$17.8 billion were up from \$12.8 billion in the full year 2023, with every annuity category showing growth. Traditional variable annuity sales of \$10.6 billion in the current year were up from \$9.5 billion in 2023. RILA sales of \$5.7 billion were up from \$2.9 billion in 2023. Strong fixed annuity growth drove our fixed and fixed index annuity sales in 2024 to \$1.6 billion, up from \$403 million in 2023.

#### **Institutional Products**

Institutional Products reported pretax adjusted operating earnings of \$19 million in the fourth quarter of 2024, broadly in line with \$22 million in the fourth quarter of 2023. Net flows were \$446 million in the current quarter,

<sup>&</sup>lt;sup>4</sup> See reconciliation of Net Income to Total Pretax Adjusted Operating Earnings in the Appendix to this release.

and total account value of \$8.4 billion was consistent with the fourth quarter of 2023.

For the full year 2024, pretax adjusted operating earnings were \$96 million, compared to \$69 million in the full year 2023. The increase from the prior year was due to higher spread income. Net flows were \$(270) million in the full year 2024.

#### **Closed Life and Annuity Blocks**

Closed Life and Annuity Blocks reported pretax adjusted operating income (loss) of \$(70) million in the fourth quarter of 2024, up from \$(88) million in the fourth quarter of 2023, reflecting higher net investment income. Assumption review impacts during the current quarter were broadly consistent from the fourth quarter of 2023.

For the full year 2024, the segment reported a pretax adjusted operating income (loss) of \$(9) million, compared to \$(95) million in the full year of 2023, primarily due to improved death and other policyholder benefits and change in policy reserves, and lower interest credited. Net flows were \$(56) million in the fourth quarter of 2024 and \$(309) million in the full year 2024.

## **Corporate and Other**

Corporate and Other reported a pretax adjusted operating income (loss) of \$(57) million in the fourth quarter of 2024, unchanged from the fourth quarter of 2023.

For the full year 2024, the pretax adjusted operating income (loss) was \$(264) million, compared to \$(173) million in full year 2023. The decline was primarily due to lower net investment income, and a reinsurance-related adjustment.

# **Capitalization and Liquidity**

(Unaudited, in billions)	December 31, 2024	September 30, 2024		
Statutory Total Adjusted Capital (TAC)	\$5.1	\$4.8		
Jackson National Life Insurance Company				

Statutory TAC at JNLIC was \$5.1 billion as of December 31, 2024, up from \$4.8 billion as of September 30, 2024. TAC was supported by strong base contract cash flows as well as a Corporate Alternative Minimum Tax (CAMT) benefit. This was partially offset by a \$280 million distribution to JNLIC's parent during the fourth quarter and the related reduction in deferred tax asset admissibility. JNLIC's estimated RBC ratio as of December 31, 2024 was up from September 30, 2024 to 572% as higher TAC was only partially offset by an increase in estimated company action level (CAL) required capital. JNLIC's \$280 million cash distribution during the fourth quarter of 2024 brought full year 2024 cash distributions to \$875 million.

Cash and highly liquid securities at the holding company totaled over \$700 million as of December 31, 2024, which was above our targeted minimum liquidity buffer of \$250 million.

#### **Earnings Conference Call**

Jackson will host a conference call Thursday, February 20, 2025, at 9 a.m. ET to review the fourth quarter and full year 2024 results and discuss the company's 2025 outlook. The live webcast is open to the public and can be accessed at https://investors.jackson.com. A replay will be available following the call.

To register for the webcast, click here.

#### FORWARD-LOOKING STATEMENTS

The information in this press release contains forward-looking statements about future events and circumstances and their effects upon revenues, expenses and business opportunities. Generally speaking, any statement in this release not based upon historical fact is a forward-looking statement. Forward-looking statements can also be identified by the use of forward-looking or conditional words, such as "could," "should," "can," "continue," "estimate," "forecast," "intend," "look," "may," "will," "expect," "believe," "anticipate," "plan," "predict," "remain," "future," "confident" and "commit" or similar expressions. In particular, statements regarding plans, strategies, prospects, targets and expectations regarding the business and industry are forward-looking statements. They reflect expectations, are not guarantees of performance and speak only as of the dates the statements are made. We caution investors that these forward-looking statements are subject to known and unknown risks and uncertainties that may cause actual results to differ materially from those projected, expressed or implied. Factors that could cause actual results to differ materially from those in the forward-looking statements include those reflected in Part I, Item 1A. Risk Factors and Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2023, as filed with the U.S. Securities and Exchange Commission (the SEC) on February 28, 2024, and elsewhere in the Company's reports filed with the SEC. Except as required by law, Jackson Financial Inc. does not undertake to update such forward-looking statements. You should not rely unduly on forward-looking statements.

Certain financial data included in this release consists of non-GAAP (Generally Accepted Accounting Principles) financial measures. These non-GAAP financial measures may not be comparable to similarly titled measures presented by other entities, nor should they be construed as an alternative to other financial measures determined in accordance with U.S. GAAP. Although the Company believes these non-GAAP financial measures provide useful information to investors in measuring the financial performance and condition of its business, investors are cautioned not to place undue reliance on any non-GAAP financial measures and ratios included in this release. A reconciliation of the non-GAAP financial measures to the most directly comparable U.S. GAAP financial measure can be found in the "Non-GAAP Financial Measures" Appendix of this release.

Certain financial data included in this release consists of statutory accounting principles ("statutory") financial measures, including "total adjusted capital." These statutory financial measures are included in or derived from the Jackson National Life Insurance Company annual and/or quarterly statements filed with the Michigan Department of Insurance and Financial Services and available in the investor relations section of the Company's website at investors.jackson.com/financials/statutory-filings.

### **ABOUT JACKSON**

Jackson® (NYSE: JXN) is committed to helping clarify the complexity of retirement planning—for financial professionals and their clients. Through our range of annuity products, financial know-how, history of award-winning service\* and streamlined experiences, we strive to reduce the confusion that complicates retirement planning. We take a balanced, long-term approach to responsibly serving all our stakeholders, including customers, shareholders, distribution partners, employees, regulators

and community partners. We believe by providing clarity for all today, we can help drive better outcomes for tomorrow. For more information, visit www.jackson.com.

\*SQM (Service Quality Measurement Group) Call Center Awards Program for 2004 and 2006-2023. (Criteria used for Call Center World Class FCR Certification is 80% or higher of customers getting their contact resolved on the first call to the call center (FCR) for 3 consecutive months or more.)

Jackson® is the marketing name for Jackson Financial Inc., Jackson National Life Insurance Company® (Home Office: Lansing, Michigan) and Jackson National Life Insurance Company of New York® (Home Office: Purchase, New York).

#### WEBSITE INFORMATION

Visit investors.jackson.com to view information regarding Jackson Financial Inc., including a supplement regarding the fourth quarter and full year 2024 results. We routinely use our investor relations website as a primary channel for disclosing key information to our investors. We may use our website as a means of disclosing material, non-public information and for complying with our disclosure obligations. Accordingly, investors should monitor our investor relations website, in addition to following our press releases, filings with the SEC, public conference calls, presentations, and webcasts. We and certain of our senior executives may also use social media channels to communicate with our investors and the public about our Company and other matters, and those communications could be deemed to be material information. The information contained on, or that may be accessed through, our website, our social media channels, or our executives' social media channels is not incorporated by reference into and is not part of this release.

#### **Investor Relations Contacts:**

Liz Werner

elizabeth.werner@jackson.com

**Andrew Campbell** 

andrew.campbell@jackson.com

#### **Media Contact:**

Patrick Rich

patrick.rich@jackson.com

#### **APPENDIX**

#### **Non-GAAP Financial Measures**

In addition to presenting our results of operations and financial condition in accordance with U.S. GAAP, we use and report selected non-GAAP financial measures. Management believes the use of these non-GAAP financial measures, together with relevant U.S. GAAP financial measures, provides a better understanding of our results of operations, financial condition and the underlying performance drivers of our business. These non-GAAP financial measures should be considered supplementary to our results of operations and financial condition that are presented in accordance with U.S. GAAP and should not be viewed as a substitute for the U.S. GAAP financial measures. Other companies may use similarly titled non-GAAP financial measures that are calculated differently from the way we calculate such measures. Consequently, our non-GAAP financial measures may not be

comparable to similar measures used by other companies.

#### **Adjusted Operating Earnings**

Adjusted Operating Earnings is an after-tax, non-GAAP financial measure, which we believe should be used to evaluate our financial performance on a consolidated basis by excluding certain items that may be highly variable from period to period due to accounting treatment under U.S. GAAP or that are non-recurring in nature, as well as certain other revenues and expenses that we do not view as driving our underlying performance. Adjusted Operating Earnings should not be used as a substitute for net income as calculated in accordance with U.S. GAAP. However, we believe the adjustments to net income are useful for gaining an understanding of our overall results of operations.

#### Free Cash Flow

Free cash flow is Jackson Financial Inc. (Parent Company only) (JFI) net cash provided by (used in) operating activities less preferred stock dividends and capital contributions to PPM, plus the return of capital from subsidiaries. Free cash flow should not be used as a substitute for JFI's net cash provided by (used in) operating activities in accordance with U.S. GAAP. However, we believe these adjustments are useful to gaining an understanding of our overall available cash flow at JFI for return of capital to common shareholders or other corporate initiatives.

For additional detail on the non-GAAP financial measures, please refer to the supplement regarding the fourth quarter ended December 31, 2024, posted on our website, <a href="https://investors.jackson.com">https://investors.jackson.com</a>.

The following is a reconciliation of Adjusted Operating Earnings to net income (loss) attributable to Jackson Financial Inc. common shareholders, the most comparable U.S. GAAP measure.

# **U.S. GAAP Net Income (Loss) to Adjusted Operating Earnings**

	Three Moi		Twelve Months Ended				
(in millions, except share and per share data)	December 31, 2024	December 31, 2023		December 31, 2024	D	ecember 31, 2023	
Net income (loss) attributable to Jackson Financial Inc. common shareholders	\$ 334	\$ (1,570)	ç	902	\$	899	
Add: dividends on preferred stock	11	11		44		35	
Add: income tax expense (benefit)	22	(395)		46		4	
Pretax income (loss) attributable to Jackson Financial Inc.	367	(1,954)		992		938	
Non-operating adjustments – (income) loss:							
Guaranteed benefits and hedging results:							
Fees attributable to guarantee benefit reserves	(775)	(780)		(3,122)		(3,125)	
Net (gains) losses on hedging instruments <sup>1</sup>	2,788	(43)		5,856		4,651	
Market risk benefits (gains) losses, net	(2,181)	825		(4,243)		(4,295)	
Net reserve and embedded derivative movements	89	441		1,224		779	
Total net hedging results	(79)	443		(285)		(1,990)	
Amortization of DAC associated with non-operating items at date of transition to LDTI <sup>2</sup>	131	141		541		591	
Actuarial assumption updates and model enhancements	419	406		419		406	
Net realized investment (gains) losses	(71)	319		11		554	
Net realized investment (gains) losses on funds withheld assets	(147)	1,153		1,052		1,801	
Net investment income on funds withheld assets	(200)	(312)		(1,024)		(1,174)	
Other items	(15)	7		(28)		39	
Total non-operating adjustments	38	2,157		686		227	
Pretax adjusted operating earnings	405	203		1,678		1,165	
Less: operating income tax expense (benefit)	45	(12)		191		57	
Adjusted operating earnings before dividends on preferred stock	360	215		1,487		1,108	
Less: dividends on preferred stock	11	11		44		35	
Adjusted operating earnings	\$ 349	\$ 204	Ş	1,443	\$	1,073	
			F				
Weighted Average diluted shares outstanding	75,128,975	80,716,770		76,809,387		83,577,226	
Net income (loss) per diluted share	\$ 4.45	\$ (19.64)	Ç	11.74	\$	10.76	
Adjusted Operating Earnings per diluted share	\$ 4.65	\$ 2.53	Ç	18.79	\$	12.84	

<sup>&</sup>lt;sup>1</sup>Includes \$12 million loss related to interest rate swaps in 4Q24.

 $<sup>^2</sup>$ LDTI - Adoption of FASB issued ASU 2018-12 "Targeted Improvements to the Accounting for Long Duration Contracts".

The following is a reconciliation of free cash flow at Jackson Financial Inc. (JFI) to JFI net cash provided by operating activities (parent company only), the most comparable U.S. GAAP measure.

# Free cash flow at JFI to JFI net cash provided by (used in) operating activities

	For the Twelve Months Ended						
	12,	/31/23	12/	31/24			
Jackson Financial, Inc. Net cash provided by operating							
activities (Parent Company Only)	\$	398	\$	51			
Adjustments from net cash provided by operating activities to free cash flow:							
Capital distributions from subsidiaries		150		785			
Capital contributed to PPM		(15)		(25)			
Dividends on preferred stock		(35)		(44)			
Total adjustments		100		716			
Free cash flow	\$	498	\$	767			
Free Cash Flow is Comprised of:							
Capital distributions from subsidiaries		150		785			
Dividends from subsidiaries		360		_			
Interest on surplus note from subsidiary		90		90			
Cash distributed to JFI		600		875			
Parent company expenses		(118)		(124)			
Net investment income and other income		28		24			
Other, net		(12)		(8)			
JFI expenses and other, net		(102)		(108)			
Free cash flow	\$	498	\$	767			

#### **Adjusted Book Value Attributable to Common Shareholders**

Adjusted Book Value Attributable to Common Shareholders excludes Preferred Stock and Accumulated Other Comprehensive Income (Loss) ("AOCI") attributable to Jackson Financial Inc ("JFI"), which does not include AOCI arising from investments held within the funds withheld account related to the Athene Reinsurance Transaction. We exclude AOCI attributable to JFI from Adjusted Book Value Attributable to Common Shareholders because our invested assets are generally invested to closely match the duration of our liabilities, which are longer duration in nature, and therefore we believe period-to-period fair market value fluctuations in AOCI to be inconsistent with this objective. We believe excluding AOCI attributable to JFI is more useful to investors in analyzing trends in our business. Changes in AOCI within the funds withheld account related to the Athene Reinsurance Transaction offset the related non-operating earnings from the Athene Reinsurance Transaction resulting in a minimal net impact on the Adjusted Book Value of JFI.

(in millions)	December 31, 2024	December 31, 2023
Total shareholders' equity	\$ 9,764	\$ 10,170
Less: Preferred equity	533	533
Total common shareholders' equity	9,231	9,637
Adjustments to total common shareholders' equity:		
Exclude Accumulated Other Comprehensive (Income) Loss		
attributable to Jackson Financial Inc.	1,925	1,196
Adjusted Book Value Attributable to Common Shareholders	\$ 11,156	\$ 10,833

# **Condensed Consolidated Balance Sheets**

	Dec	ember 31,	December 31,		
		2024		2023	
(in millions, except share and per share data)					
Assets					
Investments:					
Debt Securities, available-for-sale, net of allowance for credit losses of \$39 and \$21 at December 31, 2024 and 2023, respectively (amortized cost: 2024 \$45,007; 2023 \$44,844)	\$	40,289	\$	40,422	
Debt Securities, at fair value under fair value option		3,046		2,153	
Debt Securities, trading, at fair value		_		68	
Equity securities, at fair value		197		394	
Mortgage loans, net of allowance for credit losses of \$121 and \$165 at December 31, 2024 and 2023, respectively		9,462		10,082	
Mortgage loans, at fair value under fair value option		449		481	
Policy loans (including \$3,489 and \$3,457 at fair value under the fair value option at December 31, 2024 and 2023, respectively)		4,403		4,399	
Freestanding derivative instruments		297		390	
Other invested assets		2,864		2,466	
Total investments		61,007		60,855	
Cash and cash equivalents		3,767		2,688	
Accrued investment income		529		512	
Deferred acquisition costs		11,887		12,302	
Reinsurance recoverable, net of allowance for credit losses of \$27 and \$29 at December 31, 2024 and 2023, respectively		21,830		25,422	
Reinsurance recoverable on market risk benefits, at fair value		121		149	
Market risk benefit assets, at fair value		8,899		6,737	
Deferred income taxes, net		480		640	
Other assets		787		1,294	
Separate account assets		229,143		219,656	
Total assets	\$	338,450	\$	330,255	

# **Condensed Consolidated Balance Sheets**

	December 31,	December 31,
	2024	2023
(in millions, except share and per share data)		
Liabilities and Equity		
Liabilities		
Reserves for future policy benefits and claims payable	\$ 11,072	\$ 11,898
Other contract holder funds	58,312	55,319
Market risk benefit liabilities, at fair value	3,774	4,785
Funds withheld payable under reinsurance treaties (including \$3,667 and \$3,626 at fair value under the fair value option at December 31, 2024 and 2023, respectively)	16,742	19,952
Long-term debt	2,034	2,037
Repurchase agreements and securities lending payable	1,554	19
Collateral payable for derivative instruments	150	780
Freestanding derivative instruments	361	1,210
Notes issued by consolidated variable interest entities, at fair value under fair value option	2,343	1,988
Other liabilities	2,983	2,277
Separate account liabilities	229,143	219,656
Total liabilities	328,468	319,921
Equity		
Series A non-cumulative preferred stock and additional paid in capital, \$1.00 par value per share: 24,000 shares authorized; 22,000 shares issued and outstanding at December 31, 2024 and December 31, 2023; liquidation preference \$25,000 per		
share	533	533
Common stock; 1,000,000,000 shares authorized, \$0.01 par value per share and 73,380,643 and 78,660,221 shares issued and outstanding at December 31, 2024		
and December 31, 2023, respectively	1	1
Additional paid-in capital	6,046	6,005
Treasury stock, at cost; 21,107,672 and 15,820,785 shares at December 31, 2024 and 2023, respectively	(1,007)	(599)
Accumulated other comprehensive income (loss), net of tax expense (benefit) of $(311)$ in 2024 and $(178)$ in 2023	(3,522)	(2,808)
Retained earnings	7,713	7,038
Total shareholders' equity	9,764	10,170
Noncontrolling interests	218	164
Total equity	9,982	10,334
Total liabilities and equity	338,450	330,255

# **Condensed Consolidated Income Statements**

		Three Months Ended December 31,				Twelve Months Ended December 31,				
(in millions, except per share data)		2024 202		2023			24 2023			
Revenues										
Fee income	\$	2,045	\$	1,929	\$	8,083	\$	7,680		
Premiums		40		38		146		147		
Net investment income:										
Net investment income excluding funds withheld assets		454		432		1,838		1,680		
Net investment income on funds withheld assets		200		312		1,024		1,174		
Total net investment income		654		744		2,862		2,854		
Net gains (losses) on derivatives and investments:										
Net gains (losses) on derivatives and investments		(2,680)		(691)		(6,812)		(5,864)		
Net gains (losses) on funds withheld reinsurance treaties										
		147		(1,153)		(1,052)		(1,801)		
Total net gains (losses) on derivatives and investments		(2,533)		(1,844)		(7,864)	_	(7,665)		
Other income		19		15		44		67		
Total revenues		225		882		3,271		3,083		
Benefits and Expenses										
Death, other policy benefits and change in policy reserves, net of deferrals		229		264		868		965		
(Gain) loss from updating future policy benefits cash flow assumptions, net		53		79		46		102		
Market risk benefits (gains) losses, net		(1,747)		1,223		(3,809)		(3,897)		
Interest credited on other contract holder funds, net of deferrals and amortization		289		281		1,110		1,145		
Interest expense		25		25		101		1,143		
Operating costs and other expenses, net of deferrals		720		687		2,825				
, ,						•		2,549		
Amortization of deferred acquisition costs  Total benefits and expenses		276		278		1,108	_	1,152		
·		(155)		2,837		2,249		2,125		
Pretax income (loss)		380		(1,955)		1,022		958		
Income tax expense (benefit)		22		(395)		46		4		
Net income (loss)		358		(1,560)		976		954		
Less: Net income (loss) attributable to noncontrolling interests		13		(1)		30		20		
Net income (loss) attributable to Jackson Financial Inc.		345		(1,559)		946		934		
Less: Dividends on preferred stock		11		11		44		35		
Net income (loss) attributable to Jackson Financial Inc. common shareholders	\$	334	\$	(1,570)	\$	902	\$	899		
Earnings per share										
Basic	\$	4.50	\$	(19.64)	\$	11.86	\$	10.99		
Diluted <sup>(1)</sup>	\$	4.45	\$	(19.64)	\$	11.74	\$	10.76		

<sup>(1)</sup> If we reported a net loss attributable to Jackson Financial Inc., all common stock equivalents are anti-dilutive and are therefore excluded from the calculation of diluted shares and diluted per share amounts. The shares excluded from the diluted earnings per share calculation were 793,662 for the three months ended December 31, 2023.